

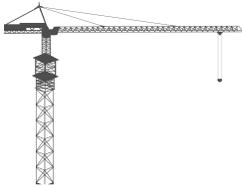


BLocal is a commitment by 28 Baltimore-area businesses to leverage their collective influence to help strengthen the city and create opportunities for Baltimoreans.

Over the three-year initiative, BLocal partners reported progress on more than 100 individual commitments to spend more construction and purchasing dollars with local and minority- and women-owned businesses, support job opportunities for city residents.

## BY THE NUMBERS

Amounts are rounded to the nearest \$100,000.  
 Figures include those partners that set specific, quantifiable goals.  
 Data reported accurate as of May 13, 2019.

		Year One Progress	Year Two Progress	Year Three Progress
<b>CONSTRUCTION</b>				
	Total amount committed to local and/or minority- and women-owned businesses on construction contracts	<b>\$73.8</b> MILLION	<b>\$82.4</b> MILLION	<b>\$74.9</b> MILLION
<b>PURCHASING</b>				
	Increase in spending on good and services from local and/or minority- and women-owned businesses compared to the previous year	<b>\$12.3</b> MILLION	<b>\$14.7</b> MILLION	<b>\$22.4</b> MILLION
<b>EMPLOYMENT</b>				
	City residents hired	<b>470</b>	<b>617</b>	<b>643</b>
<b>INTERNSHIPS</b>				
	Summer internship opportunities for city youth	<b>428</b>	<b>536</b>	<b>612</b>

Whiting-Turner reported a \$59 million increase in its construction spending with local and minority contractors and suppliers in 2016 and \$6 million in 2017, and \$2 million in 2018, for a total increase from their baseline of \$67 million. These amounts are separate from the BLocal summary figures for construction because there is redundancy with other BLocal partners and the company's goal is incremental rather than a total spending amount.



BUSINESSES PARTNERING  
FOR BALTIMORE

# BUILDING A BETTER BALTIMORE

## PARTICIPATING BUSINESSES

A&R Development

ABS Capital Partners

Banks Contracting Company

BCT Architects

Beatty Development

BGE

Bohler Engineering

Brown Advisory

Catalyte

Clark Construction

The Cordish Companies

Cushman & Wakefield

DLA Piper

Grant Thornton

Hogan Lovells

Howard Bank

Johns Hopkins University & Health System

Johnson Controls

KPMG

Legg Mason

M&T Bank

PwC

RSM

Southway Builders

T. Rowe Price

Under Armour

Whiting-Turner

WPM Real Estate Management